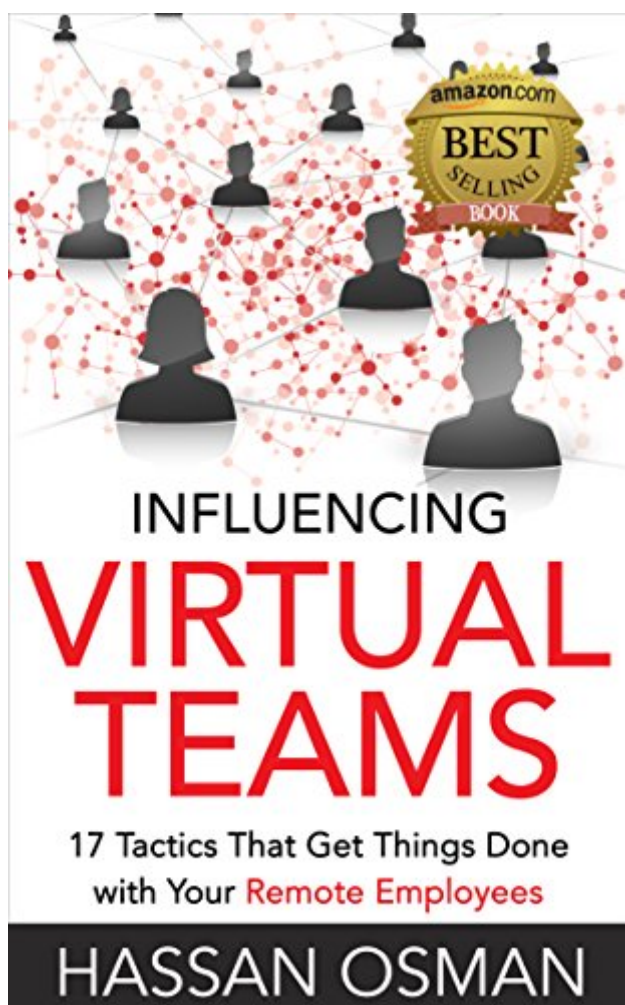**The book was found**

Influencing Virtual Teams: 17 Tactics That Get Things Done With Your Remote Employees

Synopsis

#1 Best Seller in the Outsourcing and Office Management categories!Ã¢â ¬Å"This book includes many immediately actionable ideas for managing a distributed team.Ã¢â ¬Â•- Tom Moor, Co-founder of BufferLearn the psychological secrets of persuasion that influence your remote employees to do what you need them to do.Stop chasing down your employees to make sure that their work is being done.In "Influencing Virtual Teams" you'll get step-by-step tactics that you can implement straightaway with your team to improve your team's engagement and commitment to doing their work.You'll learn:How a single word can increase compliance by 33%.Ã Â How to make someone reply back to your emails (using only the subject line).Ã Â How to set deadlines so that they're met by your team.Ã Â What you need to do before, during and after every meeting to increase adoption rates.Ã Â How to ensure 100% commitment from a team member in six easy steps.Ã Â Using just four questions, how to know what your remote employees are really thinking.Ã Â How to leave the perfect voice message.Ã Â The secret formula for establishing trust with your team.Ã Â And many more strategies that help you manage your team through leadership influence tactics.Ã Â Here's what's covered in the book:Tactic #1: One Word That Influences Your Virtual TeamTactic #2: Set DeadlinesTactic #3: Assign ResponsibilityTactic #4: Explain TasksTactic #5: When Delegating Tasks, Write Them OutTactic #6: The Secret Formula for Establishing TrustTactic #7: Increase Reliability Among Your TeamTactic #8: Increase the Level of LikeabilityTactic #9: Six Steps to Ensure 100% CommitmentTactic #10: Know What Someone Is Really ThinkingTactic #11: Leave the Perfect Voice MessageTactic #12: Write Assertive EmailsTactic #13: What You Should Do Before Every MeetingTactic #14: What You Should Do During Every MeetingTactic #15: What You Should Do After Every MeetingTactic #16: Use Your Voice to Your AdvantageTactic #17: Make Your Emails Stand Out Using The Subject LineFree BonusAs a free bonus for purchasing this book, you'll get two downloadable meeting templates (a meeting agenda template and a meeting minutes template) that you can use for your own team. YouÃ¢â ¬â„¢ll also get a downloadable Time Zone Meeting Coordination ebook that will help you schedule virtual team meetings across different time zones.Would you like to learn more?Download the book now and start managing your virtual team today.Scroll to the top of this page and click on the "buy button."

Book Information

File Size: 838 KB

Print Length: 71 pages

Customer Reviews

Having worked with virtual staff for more than five years now I'm familiar with many of the situations Hassan describes in the book as well as a good number of the tactics. In this book he adds another level of understanding, explaining some of the 'science' behind some of the tips and thus giving some extra weight to their value. At the end of the day it's results that matter most but a bit of understanding always helps.There are of course tactics that were new to me as well. For those alone the book is worth the investment, both in cost (which is very small) and time (which is also small as Hassan writes for busy folk). I recommend the book both for novice and seasoned managers of remote employees (or even those managing on-site employees for that matter).

I finished reading "Influencing Virtual Teams: 17 Tactics That Get Things Done with Your Remote Employees" in 2 takes, and I think it's a nice collection of many techniques on getting things done virtually. The good thing about it is that it's tactical, right to the point and not subjective. I especially liked the Tactic #17 to make the emails to stand out - seems simple and effective. On the other hand I think Tactic #10: Know What Someone is Really Thinking a little too simplistic, but I think it's important that knowing yourself and knowing your employee/team member tremendously increases your chance of success (source: Art of War - Sun Tzu). I'd add to learn a little bit of the culture of

your team members to avoid things we do without thinking that may be offensive or rude.

Hassan reads and writes back personally to emails, which was really helpful for specific questions. It is my first time managing a virtual team, and there were some very simple tips that were helpful. Some of the strategies are reminders of effective management that become more important in digital teams. I liked how doable and clear all the tactics were. Thank you, Hassan!

Typically, I am immediately turned off by short books. I feel like the author is usually being lazy, and the content is too basic for me to get anything out of it. So I was not expecting a whole lot when I opened the first page. To my surprise, the author immediately addressed why the book was so short - to cut out all the fluff and give actionable, quick content for the busy business person. And he totally delivered!If you are working with any kind of a team, virtual or not, this book will help you get more done in less time while building better relationships with your team. A quick read that will give you real results.

Hassan's book, 'Influencing Virtual Teams: 17 Tactics to Get Things Done with Remote Employees,' is right on the money! Proud to call Hassan my classmate from our days together at Carnegie Mellon.I would encourage anyone who oversees the work of others (in-person or virtually) to read this book. No fluff here - all tangible and actionable tactics that can be applied immediately. I manage multiple teams at any given time and Hassan's book is on the required reading list before the start of every project.

This is a great book with a no nonsense approach to getting useful information to you in a clear, quick, and concise manner.Every manager should take the time to read this.Hassan makes very solid points in this book but the one most important point that he doesn't state but is certainly implied is that if you are the manager then actually manage! I see so many managers who have the title but lack leadership to actually be a manager.Thanks Hassan for sharing your expertise!

In this day and age of meetings and global workforce, this is a must-read short guide to anyone engaging in business, no matter what your industry.The author does a fantastic job of getting straight to the point and giving you clear and precise instructions to maximize your impact and influence. This book is very easy to digest and whilst it is very quick to read, I suspect it is one I will re-read again and again.

I've just started managing a remote team and this book is just what I needed. The advice in this book provides a framework and tools that promote proper communication, efficient use of everyone's time and ensuring tasks are brought to completion.

Influencing Virtual Teams: 17 Tactics That Get Things Done with Your Remote Employees The 7 Habits of Highly Effective Virtual Teams: Make a success of your virtual global workforce. Tactics Time! 1001 Chess Tactics from the Games of Everyday Chess Players (Tactics Time Chess Tactics Books) Tactics Time 2: 1001 Real Chess Tactics From Real Chess Games (Tactics Time Chess Tactics Books) 50 Things to Know About Becoming a Virtual Assistant: The Secrets to becoming a Great Virtual Assistant Virtual Freedom: How to Work with Virtual Staff to Buy More Time, Become More Productive, and Build Your Dream Business Outsourcing: Entrepreneurs: The #1 Guide to Outsourcing! Technological Mercenaries - Build your Business with an Army of Virtual Assitances,Outsourcers ... Virtual Assistant a Take a Leap of Faith And Start a Virtual Assistant Business: Your Guide to Establishing a Successful Business As a Virtual Assistant Remote Drone Pilot Certification Study Guide: Your Key to Earning Part 107 Remote Pilot Certification The Get it Done Divas Guide to Business: The Definitive Guide to Getting it Done and Standing Out as a Leader and Expert Virtual Assistant Assistant: The Ultimate Guide to Finding, Hiring, and Working with Virtual Assistants: Expanded and Updated for 2016 Virtual Assistant Assistant: The Ultimate Guide to Finding, Hiring, and Working with Virtual Assistants Starting a Virtual Assistant Business: A Guide on How to Establish a Successful Virtual Assistant Career for Yourself (Work from Home) (Online Business Collection Book 3) Remote Viewing: The Complete User's Manual for Coordinate Remote Viewing Legends: The Best Players, Games, and Teams in Football (Legends: Best Players, Games, & Teams) Legends: The Best Players, Games, and Teams in Basketball (Legends: Best Players, Games, & Teams) Legends: The Best Players, Games, and Teams in Baseball: World Series Heroics! Greatest Home Run Hitters! Classic Rivalries! And Much, Much More! (Legends: Best Players, Games, & Teams) HBR's 10 Must Reads on Teams (with featured article "The Discipline of Teams," by Jon R. Katzenbach and Douglas K. Smith) Good Teams Win, Great Teams Cover: An Underdog's Tale of Life, Gambling and Sharp Sports Betting Special Teams: The Coverage Units: A Complete Guide to Installing and Drilling the Punt and Kickoff Teams

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